



COMMITTEE MEETINGS

September 03, 2019 at 5:00 PM

Council Meeting Room, 101 North State Street, Abbeville,
Louisiana 70510

AGENDA

NOTICE POSTED: August 30, 2019 at 4:00 P.M.

To allow a public comment period on any agenda item prior to action.

Insurance Committee - Chaired by Councilman Brady Broussard, Jr.

1. To discuss the Group Medicare Advantage PPO offered by UMR.

Ordinance Committee - chaired by Councilwoman Terry Broussard.

1. To discuss amendments to the sign ordinance.

In accordance with the Americans with Disabilities Act,
if you need special assistance, please contact
Mayor Mark Piazza's office at 337-893-8550,
describing the assistance that is necessary.



City of Abbeville Group Medicare Advantage PPO

August 16, 2019



UnitedHealthcare Retiree Solutions

Serving retirees



A complete Medicare portfolio with a history of long-term rate stability

98% retention in Group Medicare Advantage over past 8 years

40+ years of Medicare experience

Experience with over 3,000 plan sponsors



Tensas Basin Levee District



LSU



4.4 million
Medicare Supplement members

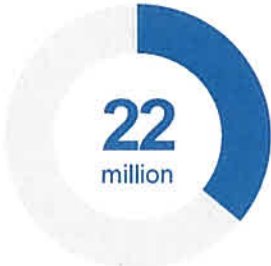
4.5 million
Medicare Advantage members

4.9 million
Part D prescription drug plan members

1 in 3
We are honored to serve one in three Medicare beneficiaries

¹UnitedHealth Group Internal Membership Data and CMS.gov. ²Study is not endorsed by Medicare.

The Medicare Advantage outlook is favorable



22 Million enrollees, or nearly 36% of all Medicare beneficiaries



3.4% increase in CMS funding for 2019



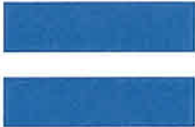
Independent research on value of MA



A bipartisan supermajority of Congress oppose any cuts to MA funding



Continued and growing savings in the group MA marketplace for our clients



MA plan on par with traditional FFS

What is Group Medicare Advantage PPO?



UnitedHealthcare Group Medicare Advantage PPO

- National Service Area – including all US counties
- All willing Medicare Providers
- Non-differential PPO – same benefits in and out-of-network
- Decade of price stability and potential for significant plan sponsor savings (typically 20% - 50%)



Value to Employers

- Maintain similar / equivalent benefits
- Significantly reduced costs
- Decreased administration
- Clinical and wellness engagement



Value to Retirees

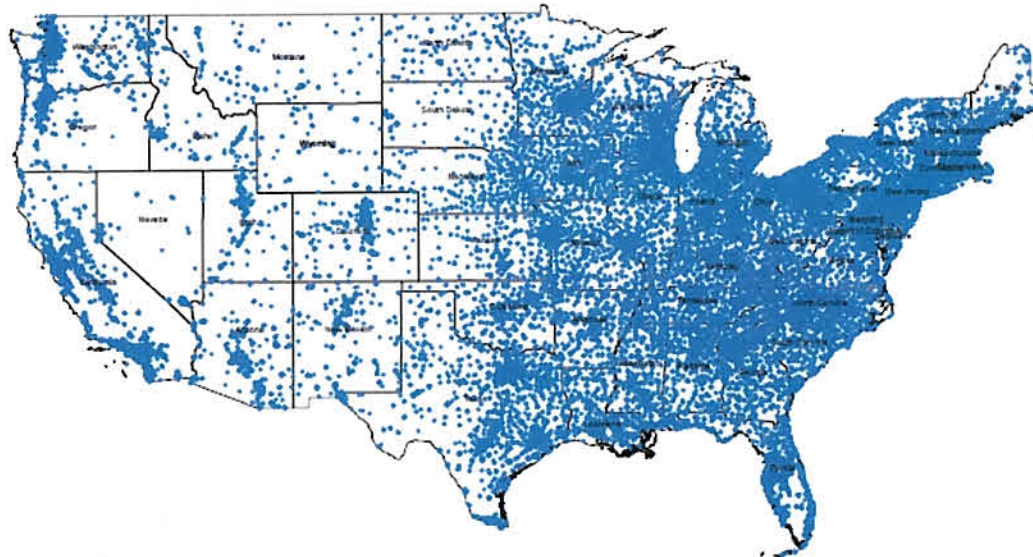
- Little to no disruptions – broad provider access
- One ID card
- Maintain similar / equivalent benefits
- Easy to understand

Group Medicare Advantage PPO



More than 708,000 contracted providers nationally

- Nationwide PPO solution covers all Medicare retirees regardless of where they live in United States including U.S. territories
- Custom “passive” PPO plan design with same benefits and retiree cost share in and out-of-network
- No referrals required to see a specialist & no PCP selection required to enroll
- Benefits travel with the retiree & the benefit experience stays the same across the U.S.



Category	UnitedHealthcare
Providers	708,087
Facilities	3,846

Benefit enhancements



 <p>HouseCalls</p>	 <p>Silver Sneakers</p>	 <p>hi Health Innovations</p>	 <p>Member Rewards Program</p>	 <p>Routine Podiatry</p>	 <p>Solutions for Caregivers</p>
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An innovative home assessment program complements a successful Group Medicare Advantage PPO program for retirees

Our Best in Class Solution



Our Nurse Practitioners are full time UnitedHealthcare employees



We are the largest private sector employer of Nurse Practitioners in the country with ~2,300



Most real time and holistic member view through the utilized tablet during the visit



All data is fully integrated with all other clinical programs

Benefits

Increases collaboration with member's PCP

Prevents complications

Identifies gaps in care

Enhanced care coordination

Increased adherence to care plan

Over 69% of visits result in a program referral

Over 6,600,000 visits completed since 2011 with a retiree satisfaction rate of 98%¹

HouseCalls Membership Data, 2017 UnitedHealthCare HouseCalls Member Survey Data.

Member incentives promote healthy behavior



An innovative incentive program to reward good health behavior, such as:

Completing a HouseCall
Completing specific health care activities and screenings



Reward for completing an annual wellness visit



Results generated



Members who complete an Annual Wellness Visit:

Have higher Primary Care Physician match rates / Close more gaps in care

*UnitedHealth Group Internal data

2018 Results

611,917
wellness visits completed

534,218
rewards fulfilled

1.9M
gaps in care closed

Commitment to quality



100% of group MA PPO members have been in a 4+ Star plans since 2014

A quality bonus is paid to plans that have 4 Stars or higher

2019



1.5 M

Closed gaps in care



270,000

HouseCalls completed



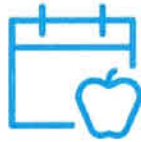
575,000

Members seeing an incentive PCP



880,000

Wellness rewards redeemed



506,000

Annual Wellness Visits



94%

Members affiliated with a PCP

*UnitedHealth Group 2019 Internal data

Group Medicare Advantage PPO



- Dedicated Group Retiree Call Center: one-stop shopping
- Fully-integrated medical and pharmacy benefits eliminating the need for a standalone Rx plan
- Dedicated Group Medicare Advantage Service Model
 - single national network platform
 - single nationwide plan design for all retirees
 - single ID card for medical/pharmacy
 - single claims and administrative platform



Advocate4Me ongoing support

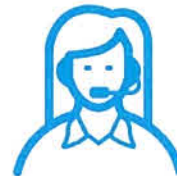


Our customer service model, is designed to proactively help members increase the utilization of their preventative benefits and to serve as an extension of our overall clinical team

Focus on the member through technology

- Personalized member home screen
- Use of artificial intelligence to guide Advocates
- Proactive identification of gaps in care
- Up to 14 next best action suggestions
- Proactive pairing with ideal Advocate

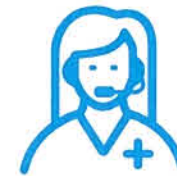
Benefits Advocate



Senior Service Advocate



Clinical Advocate



Additional services provided

- Appointments – HouseCalls, Physician, Screenings
- Social Advocacy – connection to local resources
- Outbound provider inquiry calls
- Financial advocacy – payment plans & local resources

What we have delivered

- 124,960 Gaps in Care closed
- 79% have educational opportunity offered (nearly 2M)
- 15% result in an appointment being scheduled
- 96% overall satisfaction
- J.D. Power certified 3 years in a row*

UnitedHealthcare Group Retiree has been recognized by J.D. Power by providing "An Outstanding Customer Service Experience" for phone support.



*J.D. Power 2016, 2017, and 2018 Certified Contact Center Program recognition is based on successful completion of an audit and exceeding a customer satisfaction benchmark through a survey of recent servicing interactions. For more information, visit www.jdpower.com/cc.



Account Management and Implementation



Your UnitedHealthcare Group Retiree Team



President

Executive Sponsor

Strategic Account Executive

Responsible for retiree relationship & execution

VP, Public Sector and Labor

Manages sales and client development teams

VP, Client Development, Public Sector

Manages overall sale and client development relationship



Implementation Manager

Leader of the implementation

Service Account Management Team

Direct contact for any member issue

Client Service Manager

Manages overall service experience

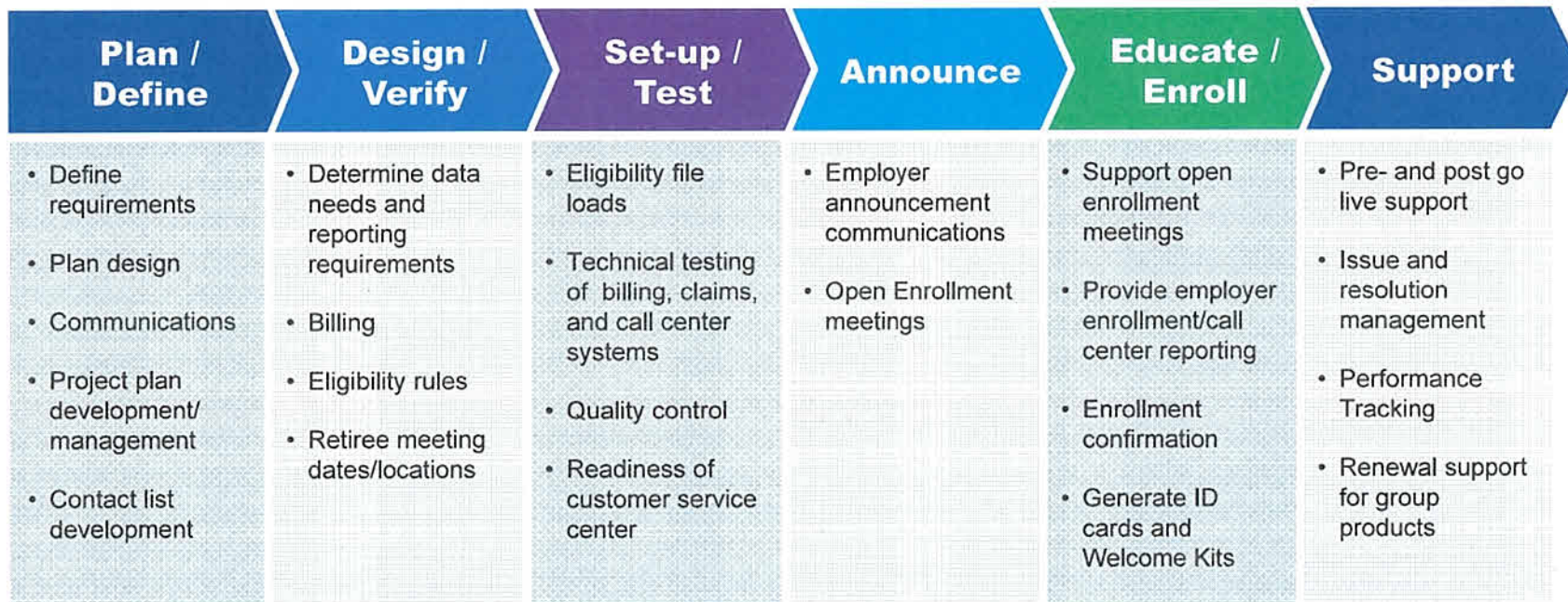
Legal Support	Clinical	Actuarial	Retiree Meetings Support
Regulatory	Customer service	Marketing	Claims
Underwriting	Communications	Financial and Product Services	Enrollment

The implementation experience

We will help you every step of the way

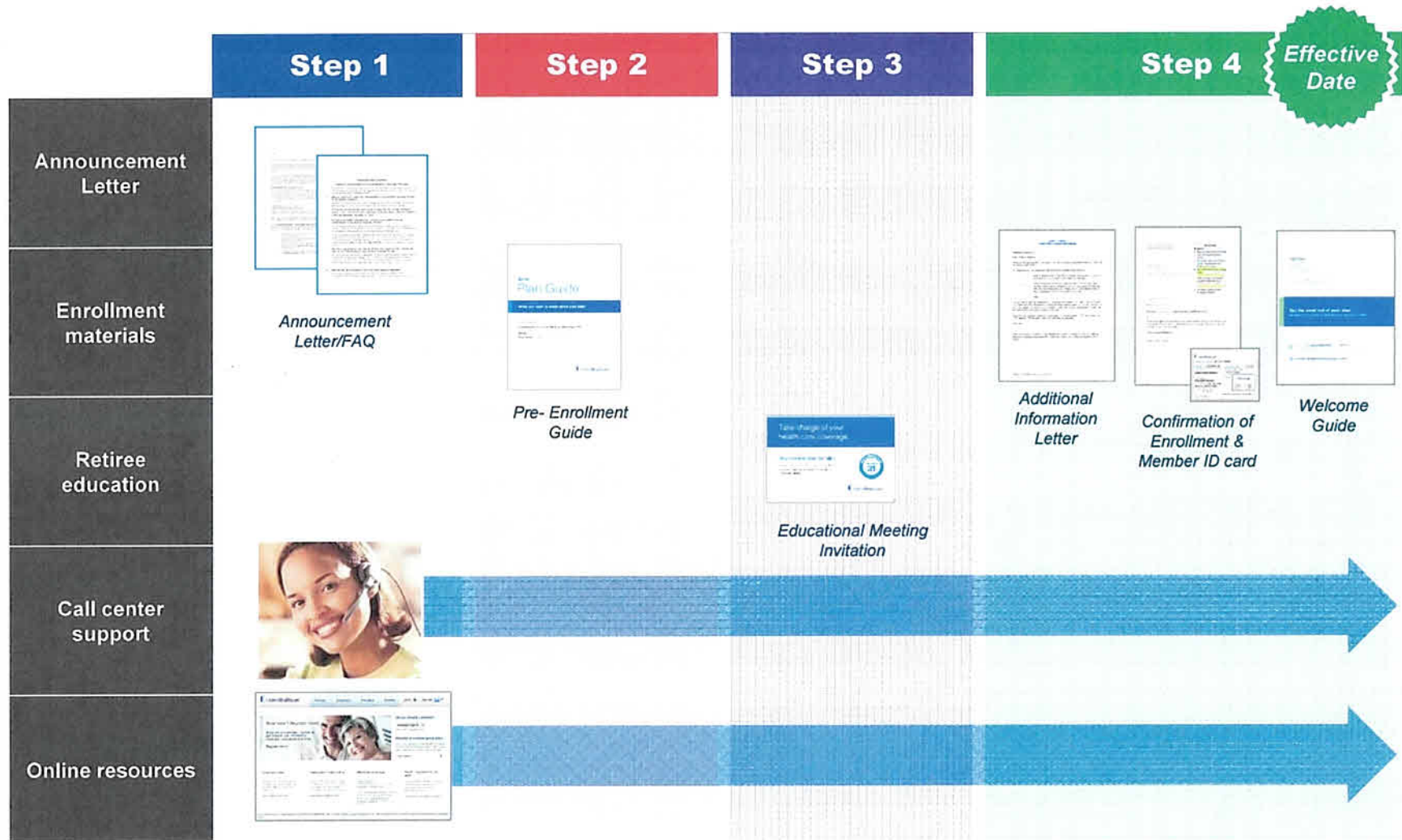


City of Abbeville implementation phases and ongoing support



Over the last three years, we have successfully implemented our Medicare Advantage plans for **over 110 employers and over 1.1 million retirees**

The retiree experience pre-enrollment



UnitedHealthcare Group Medicare Advantage PPO differentiators



- Customized medical benefits all in one plan that are easy to understand
- One ID card for medical - all the rights and privileges of Traditional Medicare (no need to show red, white and blue Medicare card)



- All eligible retirees can join the plan regardless of where they live in U.S.
- Freedom of choice to access both contracted providers and Medicare providers that accept the plan on a national basis



- Clinical programs to support those with chronic conditions such as diabetes or heart failure



- HouseCalls and Member Rewards
- Additional benefits not typically covered by Medicare or supplement plans
- The Group Medicare Advantage PPO plan travels with the retiree and allows the retiree to access services throughout the U.S. and all U.S. territories with no referrals



- Thank you -

 UnitedHealthcare®



UnitedHealthcare Group Medicare Advantage PPO

Preliminary Rates 1/1/2020 - 12/31/2020

Prepared for City of Abbeville

UnitedHealthcare Group Medicare Advantage PPO	Rate Components	<u>Option 1</u> Medical Plan 1M Rx Plan C13 (Custom Catastrophic)
Medical with Part D Prescription Drug National Service Area Membership Quoted: 42 <i>Rates are Per Member Per Month</i>	Net Premium	\$225.29
	ACA Insurer Fee	\$0.00
	Total Premium	\$225.29

Stipulations Group Medicare Advantage PPO

- This is a preliminary quote effective 1/1/2020 - 12/31/2020. The situs state is Louisiana.
- While we make every effort to honor the rates quoted (notwithstanding the other quote stipulations below), we reserve the right to change these preliminary rates and/or the plan designs quoted based on the final call letter from CMS and the actual National average Part D bid for 2020.
- To ensure proper claim adjudication effective 1/1/2020, it is imperative that we have final 1/1/2020 plan design decisions from employers as soon as possible. Final decisions received after 11/1/2019 could be problematic in terms of claim adjudication on 1/1/2020.
- These rates are quoted on a full replacement basis.
- **This quote assumes that the employer pays 100% of the premium.**
- If members who have previously opted out are to be allowed back into the plan, then this fact must be disclosed at the time of quote.
- If the enrollment were to change by more than +/- 10% from the submitted census, we reserve the right to adjust the rates.
- Please note the following with regard to the drug coverage on these MA-PD products:
 - ~ We reserve the right to change our Part D formulary for calendar year 2020. We also reserve the right to change our pharmacy benefit manager and/or our pharmacy network for calendar year 2020.
 - ~ There is a specific, Part D drug formulary that applies to all of our MA-PD plan offerings.
 - ~ All Part D prescription drug coverage is considered to be creditable, therefore Creditable Coverage Notices are not required.
- UnitedHealth Group will hold the rate(s) and plan design(s) through 12/31/2020 unless: (i) changes are made to existing regulations or any new legislation, assessments, taxes, etc. that would impact the administration or program costs of the Medicare Advantage and Part D plans; (ii) there is a change in the methodology used to calculate CMS payments including any changes due to EGWP bid waiver; (iii) there are any plan design changes required by the applicable regulatory authority (i.e. mandated benefits); and (iv) as otherwise permitted in our contract.
- **Quote assumes \$11.00 PMPM commission level.**
- 0 Pre-65 Medicare eligible retirees are included.

UnitedHealthcare Group Medicare Advantage PPO

Option 1
 Medical Plan 1M
 Rx Plan C13 (Custom Catastrophic)

Description	In-Network Services	Out of Network Services
Annual Medical Deductible	None	
Is Annual Medical Deductible combined for IN and OUT of network?	N/A	
Annual Medical Out-of-Pocket Maximum	\$0	
Is Annual Medical Out-of-Pocket Maximum combined for IN and OUT of network?	Yes	
PHYSICIAN SERVICES		
Primary Care Physician Office Visit (includes Non-MD office visits)	\$0	\$0
Specialist Office Visit	\$0	\$0
Virtual Office Visit	\$0	\$0
Virtual Office Visit with Preferred Providers: <i>Doctor on Demand</i> or <i>AmWell</i>	\$0	N/A
Telemedicine	\$0	\$0
INPATIENT SERVICES		
Inpatient Hospital Stay - Per Admit	\$0	\$0
Skilled Nursing Facility Care - Prior Hospital Stay Requirement Waived	Yes	Yes
Skilled Nursing Facility Care - Benefit Period (In days)	100 days	
Skilled Nursing Facility Care - Co-Pay Per Day	\$0	\$0
Inpatient Mental Health in a Psychiatric Hospital - Lifetime Max	190 days	
Inpatient Mental Health in a Psychiatric Hospital - Per Admit	\$0	\$0
OUTPATIENT SERVICES		
Outpatient Surgery	\$0	\$0
Outpatient Hospital Services	\$0	\$0
Outpatient Mental Health/Substance Abuse (Individual Visit)	\$0	\$0
Outpatient Mental Health/Substance Abuse (Group Visit)	\$0	\$0
Partial Hospitalization (Mental Health Day Treatment) per day	\$0	\$0
Comprehensive Outpatient Rehabilitation Facility (CORF)	\$0	\$0
Occupational Therapy	\$0	\$0
Physical Therapy and Speech/Language Therapy	\$0	\$0
Cardiac/Pulmonary Rehabilitation	\$0	\$0
Kidney Dialysis	\$0	\$0
MEDICARE-COVERED SPECIALIST VISITS		
Chiropractic Visit (Medicare-covered)	\$0	\$0
Podiatry Visit (Medicare-covered)	\$0	\$0
Eye Exam (Medicare-covered)	\$0	\$0
Eyewear (Medicare-covered Frames and Lenses after cataract surgery)	\$0	\$0
Hearing Exam (Medicare-covered)	\$0	\$0
Dental Services (Medicare-covered)	\$0	\$0
AMBULANCE/EMERGENCY ROOM/URGENT CARE		
Ambulance Services	\$0	\$0
Ambulance Copay Waived if Admitted ?	No	No
Emergency Room (Includes Worldwide Coverage)	\$0	\$0
Emergency Room Copay Waived if Admitted within 24 hours ?	Yes	Yes
Urgently Needed Care (Includes Worldwide Coverage)	\$0	\$0
Urgent Care Copay Waived if Admitted within 24 hours ?	Yes	Yes
PART B DRUGS AND BLOOD		
Part B Drugs - Immunosuppressives, Anti-nausea, Inhalation Solutions, Hemophilia Clotting Factors, Antigens, Outpatient Injectable Medications Administered in a Physician's Office	\$0	\$0
Chemotherapy Drugs	\$0	\$0
Blood	\$0	\$0
Blood 3 pint deductible waived ?	Yes	Yes
DURABLE MEDICAL EQUIPMENT (DME) AND SUPPLIES		
Durable Medical Equipment	\$0	\$0
Prosthetics	\$0	\$0
Orthotics	\$0	\$0
Diabetic Shoes and Inserts	\$0	\$0
Medical Supplies	\$0	\$0
Diabetes Monitoring Supplies	\$0	\$0
Insulin Pump & Supplies	\$0	\$0

UnitedHealthcare Group Medicare Advantage PPO

Option 1
 Medical Plan 1M
 Rx Plan C13 (Custom Catastrophic)

Description	In-Network Services	Out of Network Services
HOME HEALTHCARE AGENCY & HOSPICE		
Home Health Services	\$0	\$0
Hospice (Medicare-covered)	\$0	\$0
PROCEDURES		
Clinical Laboratory Services	\$0	\$0
Outpatient X-ray Services	\$0	\$0
Diagnostic Procedure/Test (includes non-radiological diagnostic services)	\$0	\$0
Diagnostic Radiology Service	\$0	\$0
Therapeutic Radiology Service	\$0	\$0
PREVENTIVE SERVICES (MEDICARE-COVERED)		
Cardiovascular Screenings	\$0	\$0
Immunizations (Flu, Pneumococcal, Hepatitis B Vaccines)	\$0	\$0
Pap Smears and Pelvic Exams	\$0	\$0
Prostate Cancer Screening	\$0	\$0
Colorectal Cancer Screenings	\$0	\$0
Bone Mass Measurement (Bone Density)	\$0	\$0
Mammography	\$0	\$0
Diabetes - Self-Management Training	\$0	\$0
Medical Nutrition Therapy and Counseling	\$0	\$0
Annual Wellness Exam and One-time Welcome-to-Medicare Exam	\$0	\$0
Smoking Cessation Visit	\$0	\$0
Abdominal Aortic Aneurysm (AAA) Screenings	\$0	\$0
Diabetes Screening	\$0	\$0
HIV Screening	\$0	\$0
Screening and Behavioral Counseling Interventions in Primary Care to Reduce Alcohol Misuse	\$0	\$0
Screening for Depression in Adults	\$0	\$0
Screening for Sexually Transmitted Infections (STIs) and high intensity Behavioral Counseling to prevent STIs (Medicare-covered)	\$0	\$0
Intensive Behavioral Therapy to reduce Cardiovascular Disease Risk (Medicare-covered)	\$0	\$0
Screening and Counseling for Obesity	\$0	\$0
Glaucoma Screening	\$0	\$0
Kidney Disease Education	\$0	\$0
Dialysis Training	\$0	\$0
Hepatitis C Screening	\$0	\$0
Lung Cancer Screening	\$0	\$0
ADDITIONAL BENEFITS/PROGRAMS (Non Medicare-covered)		
Routine Podiatry	\$0	\$0
Routine Podiatry - Number of visits per year		6 Visits
Routine Eye Exam Refraction - every 12 months	\$0	\$0
Routine Hearing Exam for Hearing Aids - every 12 months	\$0	\$0
Hearing Aid Allowance		\$500
Benefit per ear or combined		Combined
# of Hearing Aids		Unlimited
Hearing Aid period in months		36 Months
Annual Routine Physical Exam	\$0	\$0
WELLNESS / CLINICAL PROGRAMS		
Fitness Program		Included
Caregiver		Included
NurseLine		Included
Access Support		Included
Condition Management - Chronic Heart Failure (CHF)		Included
Condition Management - Coronary Artery Disease (CAD) / Diabetes		Included
Condition Management - End Stage Renal Disease (ESRD)		Included
Group Retiree Case Management		Included
Advanced Illness Care Management		Included
Preferred Diabetic Supply Program		Included
Hi Health Hearing Aid Discount Program. Please note: Not available in American Samoa, Guam, Northern Mariana Islands and Puerto Rico		Included
HouseCalls Program		Included

UnitedHealthcare Group Medicare Advantage PPO

Option 1
 Medical Plan 1M
 Rx Plan C13 (Custom Catastrophic)

Description	In-Network Services	Out of Network Services
Outpatient Prescription Drug Coverage		
Prescription Drug Plan	Standard Plan C13 (Custom Catastrophic)	
Part D Gap Coverage	Full Gap Coverage	
Formulary	Standard Formulary H	
Bonus Drug List	Standard List U	
Formulary Edits (step therapy, quantity limits, prior authorization)	Standard: Edits On	
Rx Deductible	None	
Part D Retail Copay (up to a 30 day supply)		
Note: 90 day retail supply is available for 3X copay amount		
Tier 1: Generic	\$10	
Tier 2: Preferred Brand	\$20	
Tier 3: Non-Preferred Brand	\$35	
Tier 4: Specialty Tier	\$35	
Part D Preferred Mail Order Copay (up to a 90 day supply)		
Tier 1: Generic	\$20	
Tier 2: Preferred Brand	\$40	
Tier 3: Non-Preferred Brand	\$70	
Tier 4: Specialty Tier	\$70	
Initial Coverage Limit	\$4,020	
TrOOP Threshold	\$6,350	
Catastrophic Coverage over TrOOP		
Custom: Lesser of CMS standard Catastrophic copays (shown below) and Initial Coverage Limit (ICL) copays (shown above)	Custom	
Copay for generics	\$3.60	
Copay for all other drugs	\$8.95	
OR Coinsurance	5%	

UnitedHealthcare Group Medicare Advantage ® plans are offered by United HealthCare Insurance Company and its affiliated companies, Medicare Advantage Organizations with a Medicare contract. Limitations, copayments and coinsurance may apply. Benefits may vary by employer group.

By group's acceptance of this proposal or upon group's first premium payment, whichever occurs first, Group represents to UnitedHealthcare that it offers employment-based retiree coverage as that term is defined in 42 CFR 422.106(d)(5) and that it will only enroll individuals with the status of a retired participant, or spouse or dependent of a retired participant, in the group's employment-based group plan.

Amend Sec. 5-232 Definitions to include:

Promotional Sign: A sign which is used for a temporary period of time by a business to advertise or promote a business activity and is not permanently affixed to a structure or the ground. Promotional Signs include, but are not limited to: blade signs, banners, balloons, feather flags, inflatables, air dancers, inflatable tubes, and pennants.

Enact Sec. 5-287 to read as follows, to-wit:

Sec. 5-287, Promotional Signs.

Business locations shall be permitted an unlimited number of Promotional Signs, as defined in Sec. 5-232 hereof, provided that:

- (1. The total area of all Promotional Signs shall not exceed one square foot for each linear foot of city street, or state highway, frontage at the business location; and
- (2. No single Promotional Sign shall exceed 27 square feet; and
- (3. Promotional Signs shall be spaced an average of 50 feet apart; and
- (4. A business location may display Promotional Signs for no more than a 30 day period, no more than 4 times per calendar year, and
- (5. The Promotional Signs may not be placed on the public right of way or in a sight triangle; and,
- (6. The business location seeking to display a Promotional Sign shall apply for an annual permit as required by Sec. 5-265, hereof, at least 30 days prior to the initial display of same, then on or before the 31st day December to renew the permit. There shall be no charge for the issuance or renewal of the permit.
- (7. For the purpose of this section the term business location shall mean the street address of a single-occupant property or the street address of the facility where multiple business are located.